



DIGI INTERNATIONAL
 9350 Excelsior Blvd
 Suite 700
 Hopkins, MN 55343
 952-912-3444 tel

**Fill out this form, sign and email to
 cvar@digi.com and a Digi
 representative will get back to you**

CERTIFIED VALUE ADDED RESELLER QUESTIONNAIRE

1. Prospective Partner:

Name: _____
 Address: _____
 Telephone: _____ Facsimile: _____ E-mail: _____ Website: _____
 Name and telephone numbers of primary contact: _____
 Type of business: Corporation ___ Sole proprietorship ___ Partnership ___ LLC ___ Other _____

2. Business Profile

Date and place of incorporation: _____
 Number of employees: _____
 Annual revenues: Less than US \$5 million ___; \$5-\$20 million ___; over \$20 million ___
Please attach or, within five business days, provide published information about your company, such as an annual report, company brochures, audited financial statements, etc.

3. Ownership

If applicable, is the company publicly traded? ___ If so, please identify any parent companies that hold a controlling interest and all shareholders holding more than 5% of company shares. _____

If company is privately held, please identify all owners and their percentage ownership shares. Also, please identify ultimate owners (owners of owners or principals for whom there are nominee shareholders). (Ownership percentages must total 100%. Attach additional sheet, if necessary. _____

If an owner is a legal entity, please identify such party's ultimate beneficial owner(s). _____

4. Officers and Directors

Please list the name and affiliation of every member of the company's board of directors.

Please list the name of company's officers with executive management authority and other persons who will be responsible employees in the distributorship _____

5. Government Affiliations

Please identify any officer, director, or owner who is (or a member of whose immediate family is) an official, appointee or employee of (a) the government or any government agency or entity, (b) any company or other entity owned or controlled by the government, (c) a political party, (d) any international organization, or is a candidate for public office. If this is not applicable, please note N/A. _____.



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6. Relevant Experience

Please describe prior experience that your company has had as a distributor for other manufacturers, experience in high technology or telecommunications industries, or other relevant experience that qualifies it to serve as a Digi distributor. _____

Please provide names and contact details of at least three other companies for which you have been a distributor, sales agent, or representative and that can serve as references. Please include US or UK companies for which you have worked or been affiliated.

7. Bank and Credit. Please identify your company's primary bank and a bank officer who can serve as a credit reference for your company. _____

8. Criminal Charges. Has either the Company or any of its officers, directors or employees ever been charged with any criminal offense or otherwise suspected or accused of making, authorizing or permitting any illegal payments or the giving of anything else of value in violation of any applicable law? No ___ Yes, please provide detail. _____

9. Anti-Corruption Policies. Does your company have anti-corruption policies or a compliance program? Please describe. _____

Is your company willing to accept training and to certify compliance with by Digi's anti-corruption policies, program, and practices? _____
If an issue of compliance with applicable laws were to arise for Digi, will you agree to cooperate and provide information relevant to that issue? _____

I, _____, hereby certify on behalf of the Company that the information provided herein and on any attachments hereto in response to the above questions is accurate and complete.

Signature

Company

Name and Title

Date

Fill out this form, sign and email to cvar@digicom.com and a Digi representative will get back to you